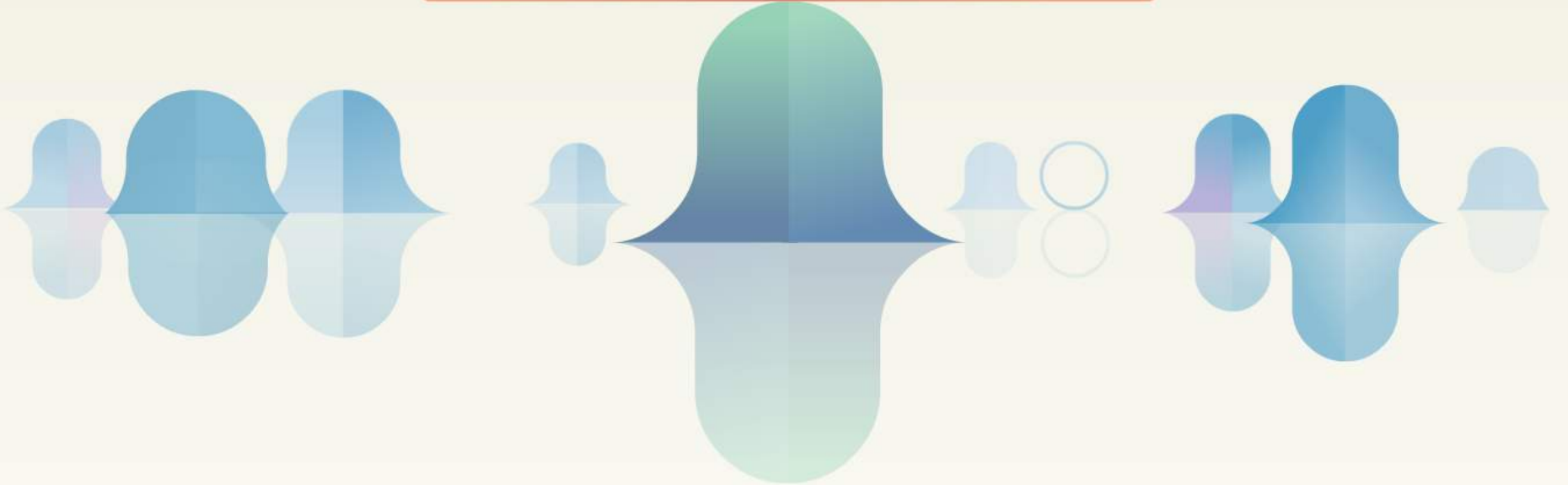




HISTORICAL
WINE
TRADE



FUTURE
WINE
TRADE



ceev

Comité Européen
des Entreprises Vins

CONVEGNO UIV - LUISS BREXIT: Le conseguenze per il settore vitivinicolo italiano

"Una nuova partnership del
vino tra EU e UK"

Dr Ignacio Sánchez Recarte
Segretario Generale CEEV



Roma, 4 Dicembre 2018



BREXIT

CEEV
 C.C. Com t  European
 C des Entreprises Vins

CONVEGNO UV - LURESS
BREXIT: Le conseguenze
per il settore vitivinicolo
italiano

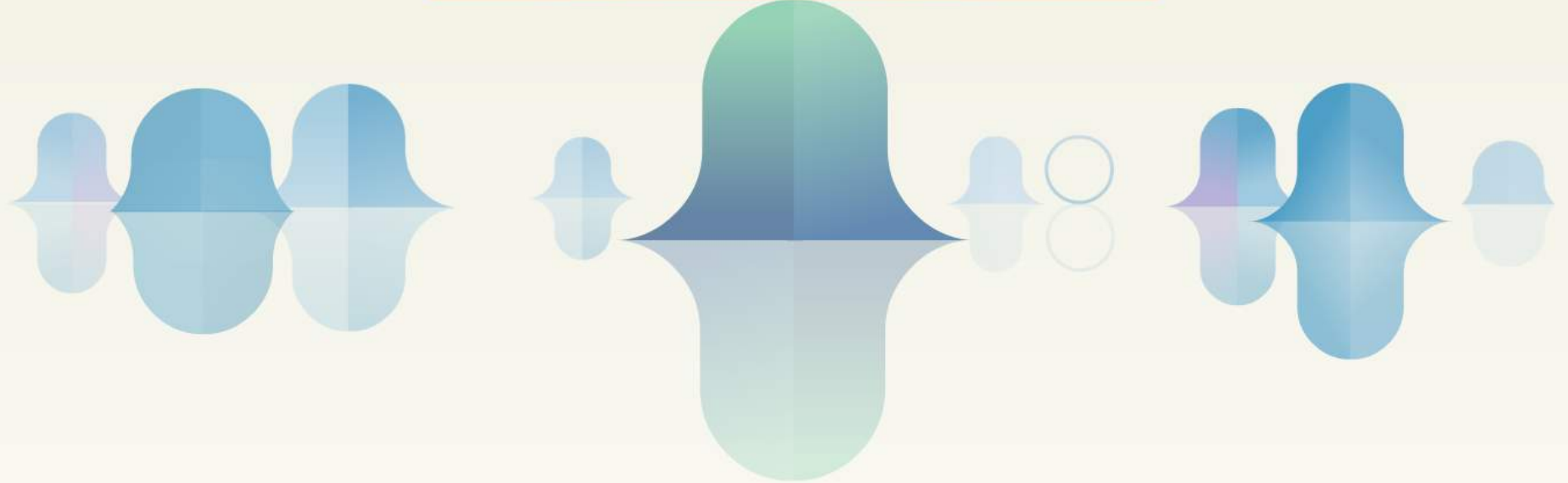
"Una nuova partnership del
 vino tra EU e UK"
 Dr. Ignazio Simeoni Ricca, Le
 Segretario Generale CEEV

Roma, 4 Dicembre 2018



HISTORICAL
 WINE
 TRADE

FUTURE
 WINE
 TRADE



HISTORICAL WINE TRADE

*UK consumers have
always appreciated
European wine*

UK consumers have always appreciated European wine



In 1152, Aliénor, Duchesse d'Aquitaine, marries Henri PLANTAGENET, future king of England. From that date, trade is increased: England exports food, textile and metals and imports Bordeaux wines.

The loss of Gascony in 1453 increased the amount of wine imported from the Iberian Peninsula.

The introduction of custom duties in the thirteenth century was the initial catalyst for smuggling.

In theory the Anglo-Spanish trade embargo of 1569-1573 should have prevented Spanish wine reaching England, but it didn't.



European wine

In 1152, Aliénor, Duchesse d'Aquitaine, marries Henri PLANTAGENET, future king of England. From that date, trade is increased: England exports food, textile and metals and imports Bordeaux wines.

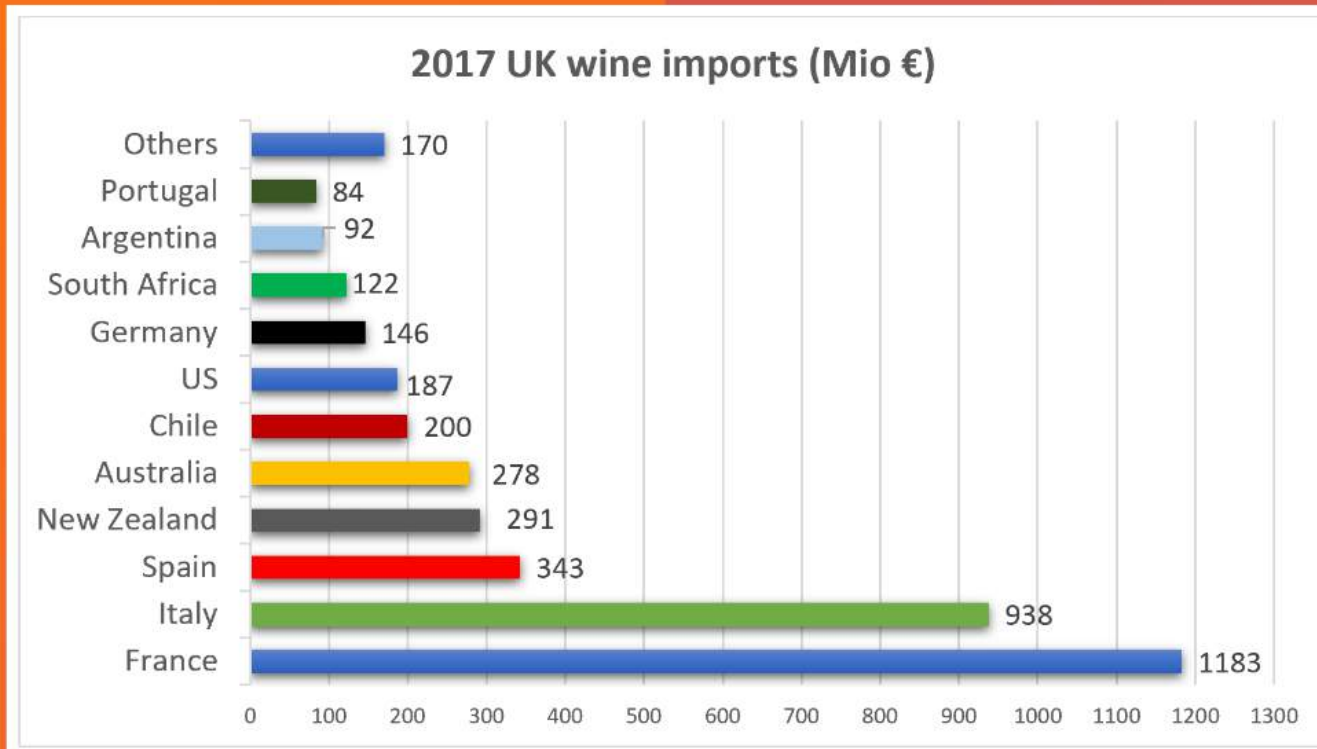
The loss of Gascony in 1453 increased the amount of wine imported from the Iberian Peninsula.

The introduction of custom duties in the thirteenth century was the initial catalyst for smuggling.

In theory the Anglo-Spanish trade embargo of 1569-1573 should have prevented Spanish wine reaching England, but it didn't.



UK WINE TRADE 2017



Total import..€4.034 Mio

EU.....€2.823 Mio

Non-EU.....€1.211 Mio

CEEV
 C.C. Comi le European
 C des Enterprises Vins

CONVEGNO UV - LURESS
BREXIT: le conseguenze
per il settore vitivinicolo
italiano

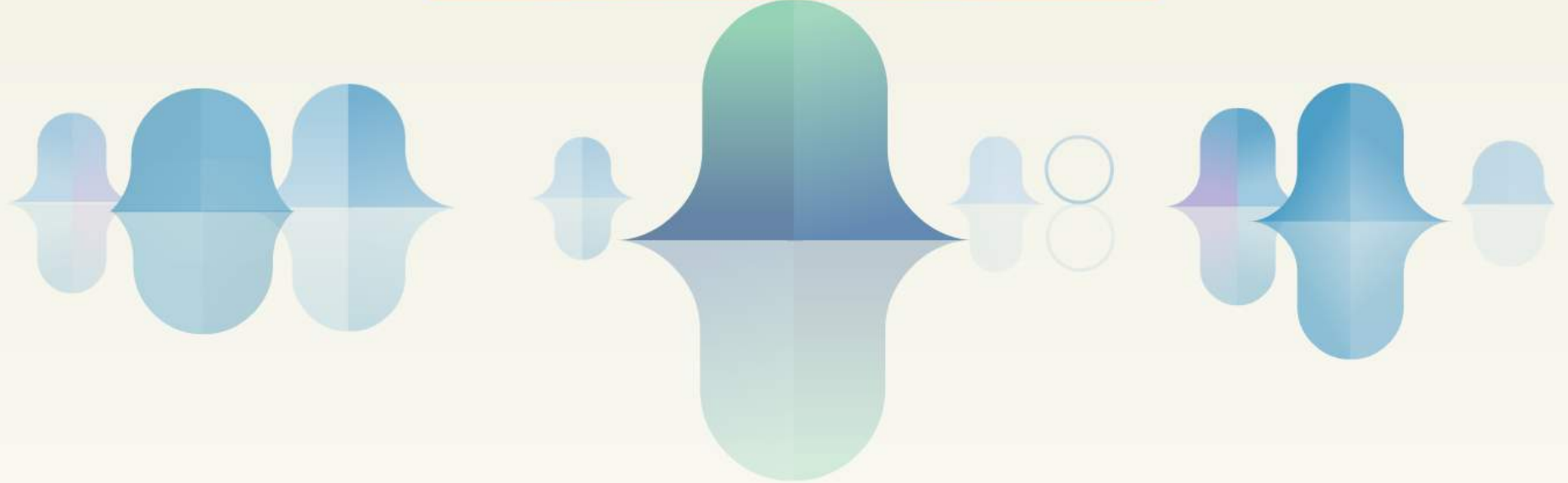
"Una nuova partnership del
 vino tra EU e UK"
 Dr. Ignazio Simeoni Ricca, Le
 Segretario Generale CEEV

Roma, 4 Dicembre 2018



HISTORICAL
 WINE
 TRADE

FUTURE
 WINE
 TRADE





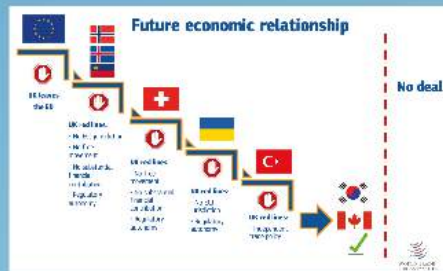
FUTURE

WINE

TRADE

Withdrawal agreement and future FTA

GPD



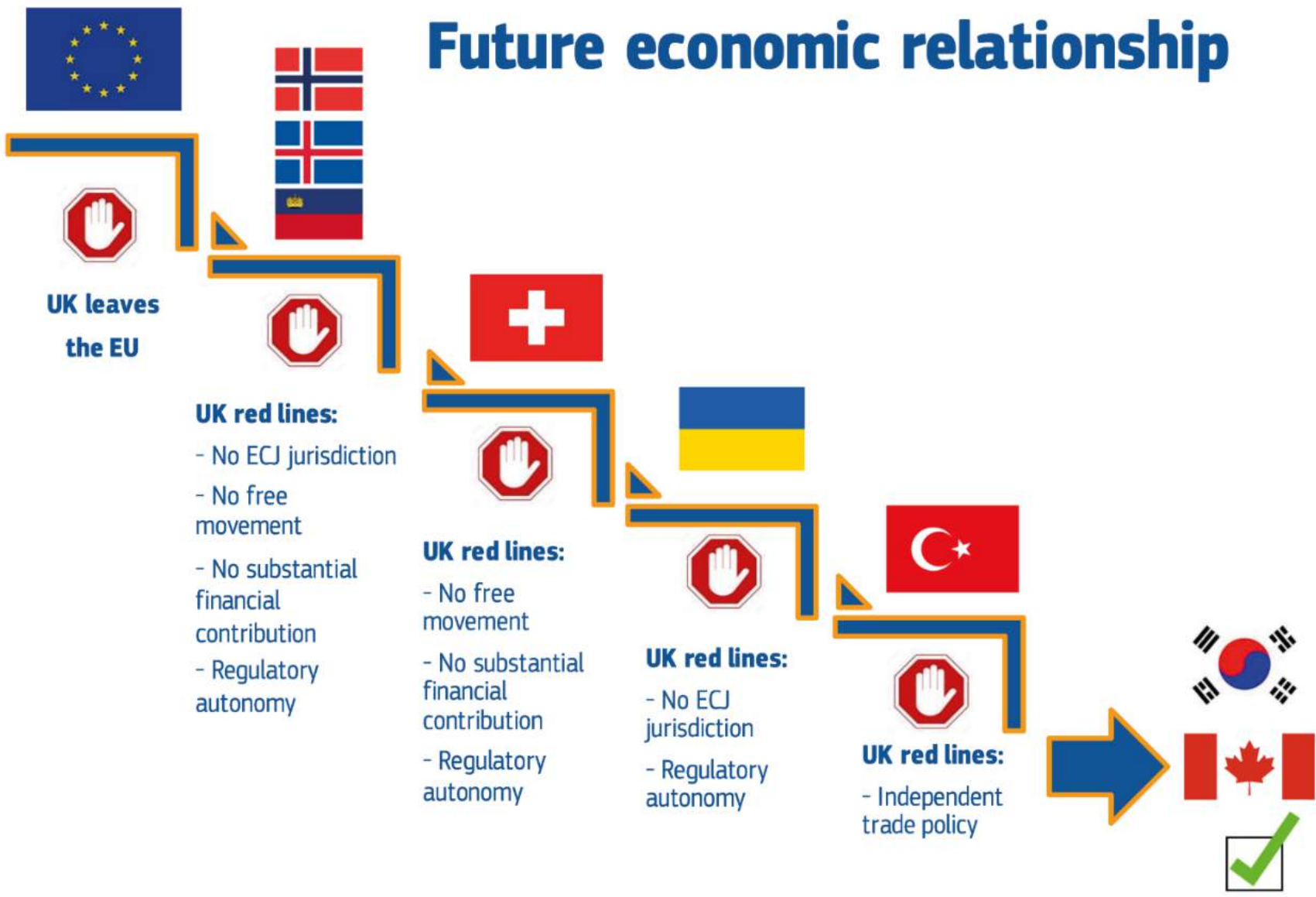
DRAFT WITHDRAWAL AGREEMENT

- Goods placed on the market (no modifications, no re-labelling)
- Originating movements of goods from a customs perspective - Customs, VAT advice
- Protection of intellectual property rights and foreign direct investments - automatic full protection, including TT
- Transition period - until 31 December of 2020 - Apply EU Customs Union, Single Market, C/ EU
- Joint Commission - to extend the transition period - can only be used once and before 1 July 2020

POLITICAL DECLARATION (FTA)

- Objectives "free trade area, comprising deep regulatory and customs cooperation"
- Parties "Should ensure no tariffs, fees, charges or TRQ"
- Regulatory aspects: Provisions to promote avoidance of unnecessary barriers to trade, UK to consider signing with Union rules in relevant areas
- Customs: Ambitious customs arrangements (mutual recognition, cooperation...)
- Dispute resolution: Will depend on the extent of the commitments on customs and regulatory cooperation
- Governance: (Appropriate protection and cooperation - Governance Dispute settlement, "Arbitration panel" in accordance with the ruling given by the C/ EU)

Future economic relationship



No deal

DRAFT WITHDRAWAL AGREEMENT

- Goods placed on the market – no modifications, no re-labelling
- Ongoing movements of goods from a customs perspective – Customs, VAT, excise
- Protection of intellectual property rights and Geographical indications - automatic full protection, including TT
- Transition period - until 31 December of 2020 – Acquis, EU Customs Union, Single Market, CJEU
- Joint Committee to extend the transition period – can only be used once and before 1 July 2020.

POLITICAL DECLARATION (ETC)

once and before 1 July 2020.

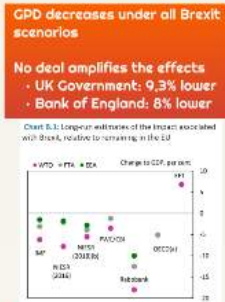
POLITICAL DECLARATION (FTA)

- **Objectives:** “free trade area, combining deep regulatory and customs cooperation”
- **Tariffs:** Should ensure no tariffs, fees, charges or TRQ.
- **Regulatory aspects:** Provisions to promote avoidance of unnecessary barriers to trade. UK to consider aligning with Union rules in relevant areas.
- **Customs:** Ambitious customs arrangements (mutual recognition, cooperation...)
- **Checks & controls:** Will depend on the extent of the commitments on customs and regulatory cooperation.
- **Intellectual Property (GIs):** Appropriate protection and cooperation
- **Governance/Dispute settlement:** “Arbitration panel” in accordance with the ruling given by the CJEU.

Economic impact on the UK economy

GPD

£



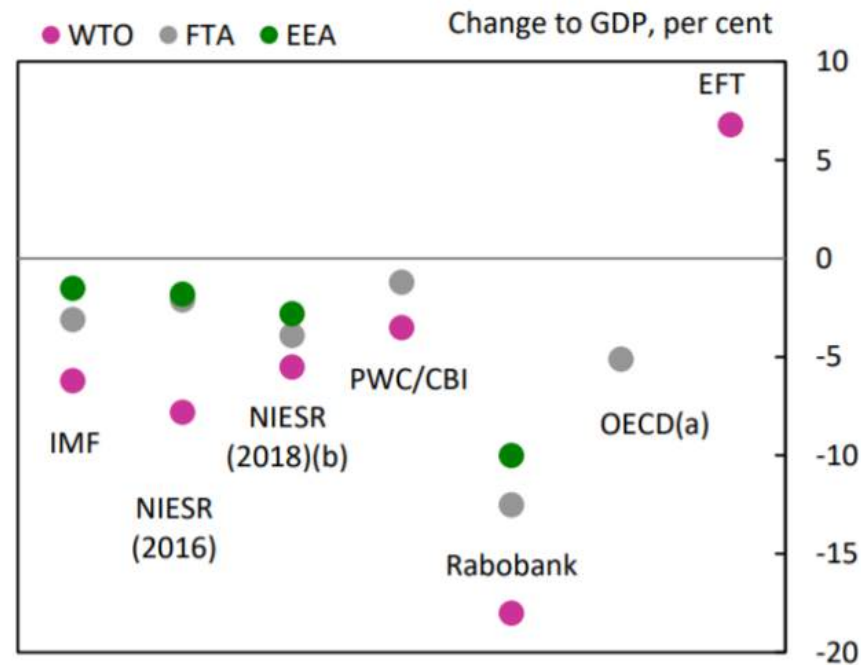
Imp
con
herce

GPD decreases under all Brexit scenarios

No deal amplifies the effects

- UK Government: 9,3% lower
- Bank of England: 8% lower

Chart B.1: Long-run estimates of the impact associated with Brexit, relative to remaining in the EU



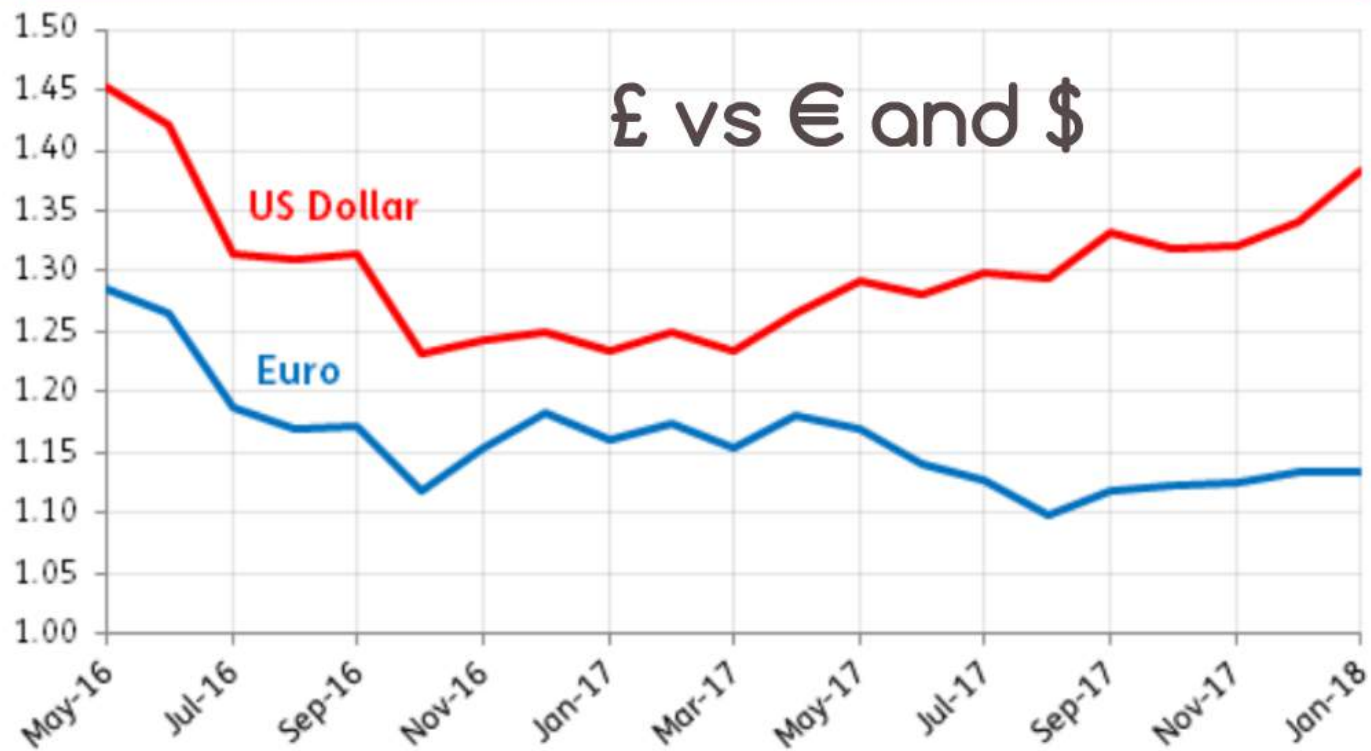
Average price of a bottle of wine
£5,56 (+3% from 2016)

Price model scenarios

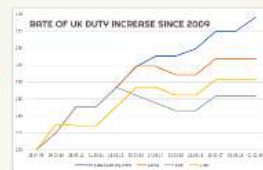
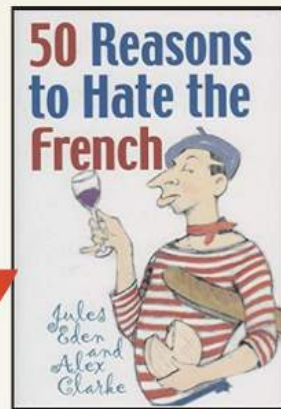
- +[11-22]%

Consumption model scenarios

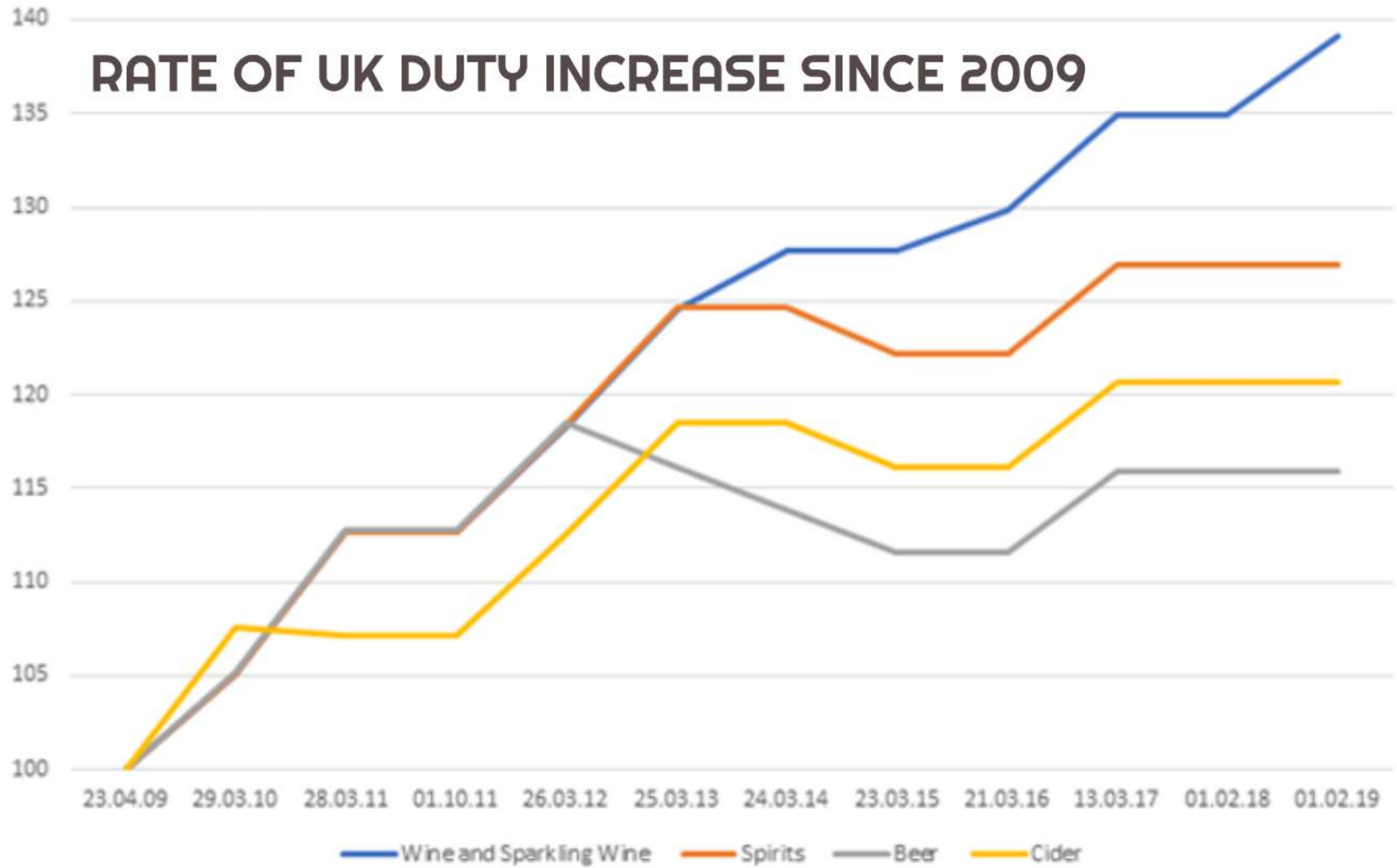
- -[17-28]%



Impact on UK confidence and perception of EU



RATE OF UK DUTY INCREASE SINCE 2009



CEEV
 C.C. Com Ité Eurocéen
 C des Entreprises Vins

CONVEGNO UV - LURESS
 BREXIT: le conseguenze
 per il settore vitivinicolo
 italiano

"Una nuova partnership del
 vino tra EU e UK"
 Dr. Ignazio Simeoni Riccio, Le
 Segretario Generale CEEV

Roma, 4 Dicembre 2018



HISTORICAL
 WINE
 TRADE



UK continues to
 value appreciation
 European wine

FUTURE
 WINE
 TRADE

Withdrawal
 agreement and
 future FTA

Economic impact
 on the UK economy
 GDP

Impact on UK
 confidence and
 perception of FTA

